

A wide-angle photograph of a desert landscape featuring rolling sand dunes. The dunes are a warm, golden-brown color and are illuminated by soft, low-angle light, creating long, gentle shadows that emphasize their undulating forms. The sky is a clear, pale blue, providing a stark contrast to the textured sand. The overall mood is serene and desolate.

**85% OF THE WORLD HAS
NO MOBILE CONNECTIVITY**

We are at the brink
of a **global revolution...**

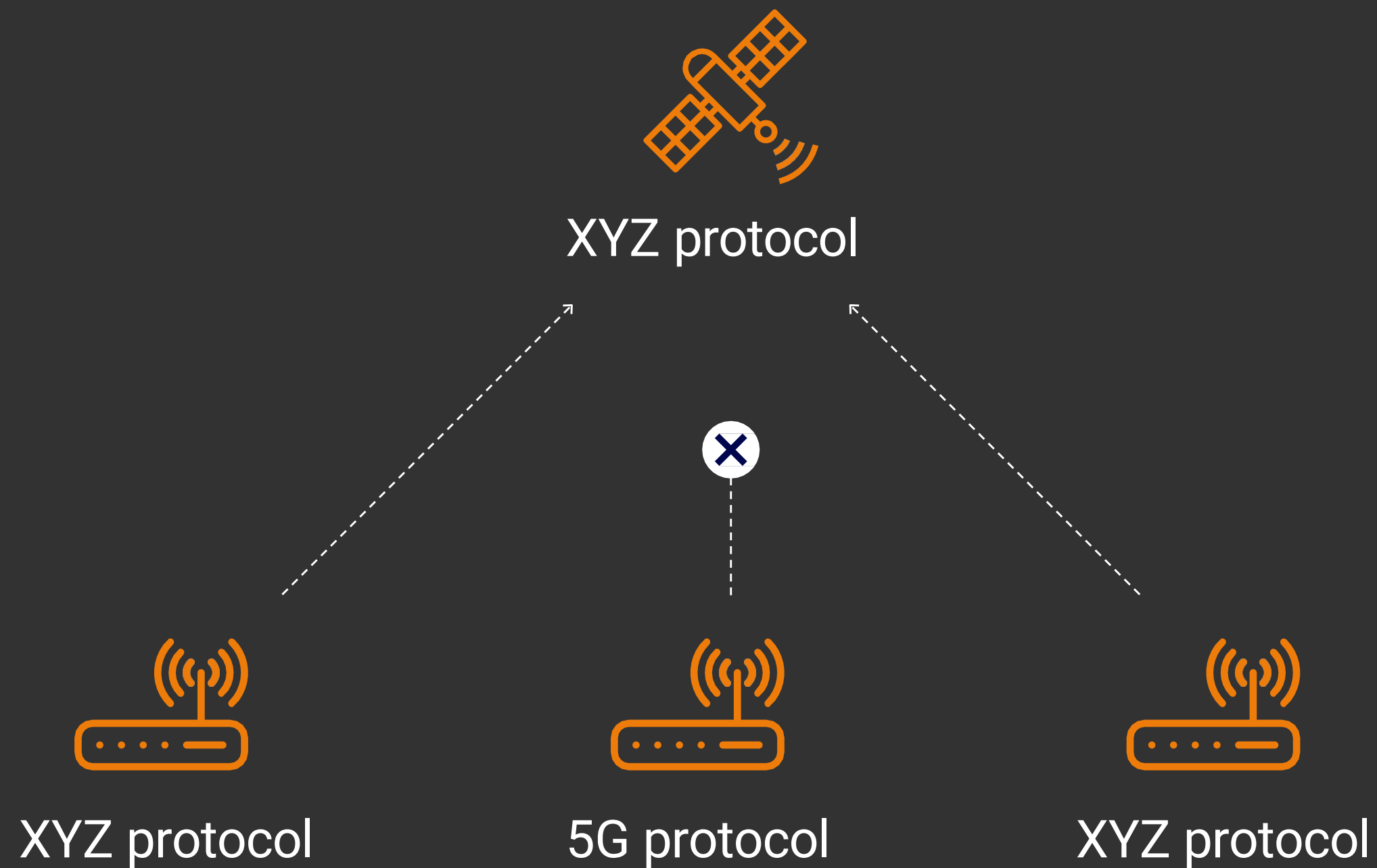
SATELIOT
Space · Connecting · 5G IoT

“

The **Unique satellite constellation**
connecting globally
Standard 5G IoT devices

we break the traditional approach of the satellite industry

Walled garden



 Proprietary device

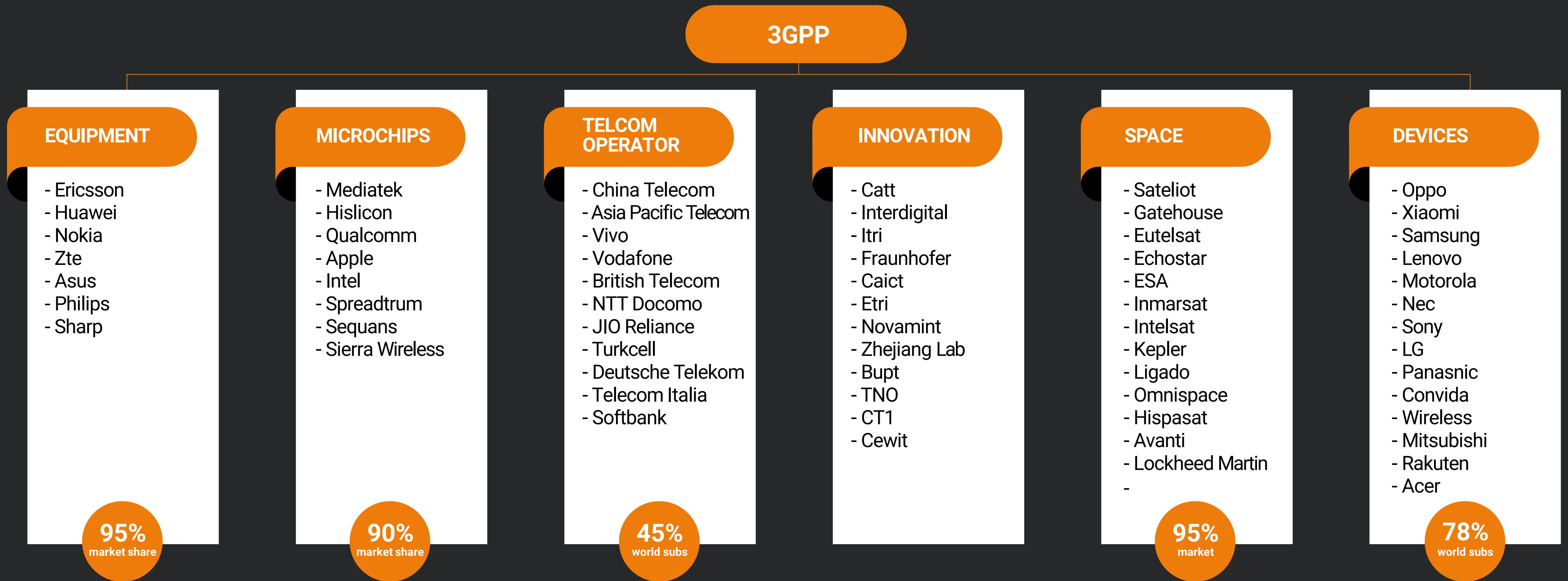
 Incompatible

 Expensive

Making IoT connectivity
available everywhere to everyone



Modifying the standard **with** the mobile industry



Three years of development before standard closing



...and leading the change of the 5G IoT standard

#1 contributor from space industry

Mediatek	60	Sateliot	17	Omnispace	5	Chairman NOKIA	1
Ericsson	53	Gatehouse	16	Zhejiang Lab	5	Chairman QUALCOMM	1
Huawei	50	Lg	16	Bupt	4	Coordinator MCC	1
Nokia	49	Itri	15	Ntt Docomo	4	DEUTSCHE TELEKOM	1
Zte	49	Eutelsat	14	Sequans	4	EDF	1
Hisilicon	48	Panasonic	14	Tno	4	ESOA	1
Qualcomm	48	Iii	13	Avanti	3	IITH	1
Thales	48	Convida Wireless	11	Ct1	3	IITM	1
Oppo	46	Echostar	11	Hispasat	3	MAGISTER	1
Xiaomi	43	Esa	11	Kt	3	MAVENIR	1
Cmcc	41	Fraunhofer	11	Lockheed Martin	3	Moderator EUTELSAT	1
Samsung	39	Caict	10	Cewit	2	Moderator NOKIA	1
Catt	36	Inmarsat	10	Itl	2	Moderator QUALCOMM	1
Apple	32	Vivo	10	Mitsubishi	2	Moderator SAMSUNG	1
Lenovo	31	Asus	7	Moderator Ericsson	2	NCCUNTU	1
Motorola	31	Etri	7	Moderator Mediatek	2	NOMOR	1
Nec	30	Vodafone	7	Moderator Thales	2	OQ	1
Sony	28	99 Error	6	Moderator Zte	2	PHILIPS	1
Intel	27	Intelsat	6	Rakuten	2	SAANKHYA LABS	1
Interdigital	27	Kepler	6	Reliance	2	SHARP	1
Spreadtrum	27	Novamint	6	Turkcell	2	SIERRA WIRELESS	1
Asia Pacific Telecom	22	British Telecom	5	Acer	1	SOFTBANK	1
Sanechips	22	Chairman	5	Chairman Ericsson	1	TELECOM ITALIA	1
Fgi	21	Ligado	5	Chairman Mediatek	1	UNIBO	1

First time in history same standard for mobile and satellite

Standard Approved
June 2022



Terrestrial standard
Extended to **space**



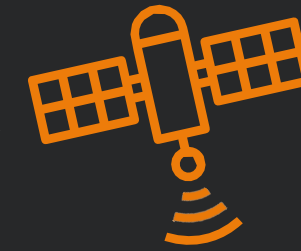
Sateliot mission
(Est. 2019)



To connect all the devices of
the world from space under a
mobile standard

Connecting a standard low cost IoT device when out-of-coverage

Our 5G nanosatellite constellation...



5G IoT

... connect with standard 5G IoT devices

?

5G IoT



...to extend the coverage of the mobile operators

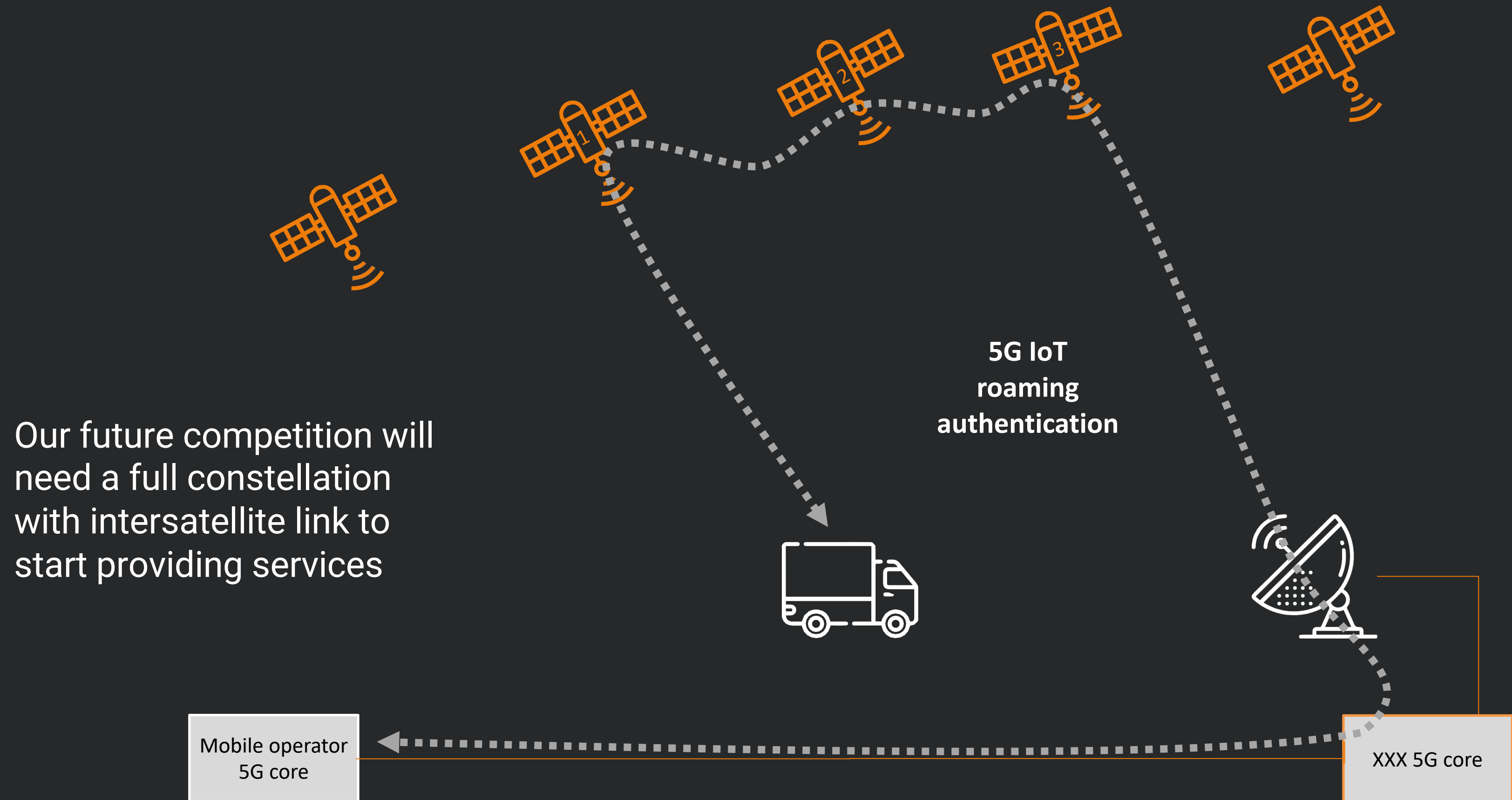


Mobile operator 5G core

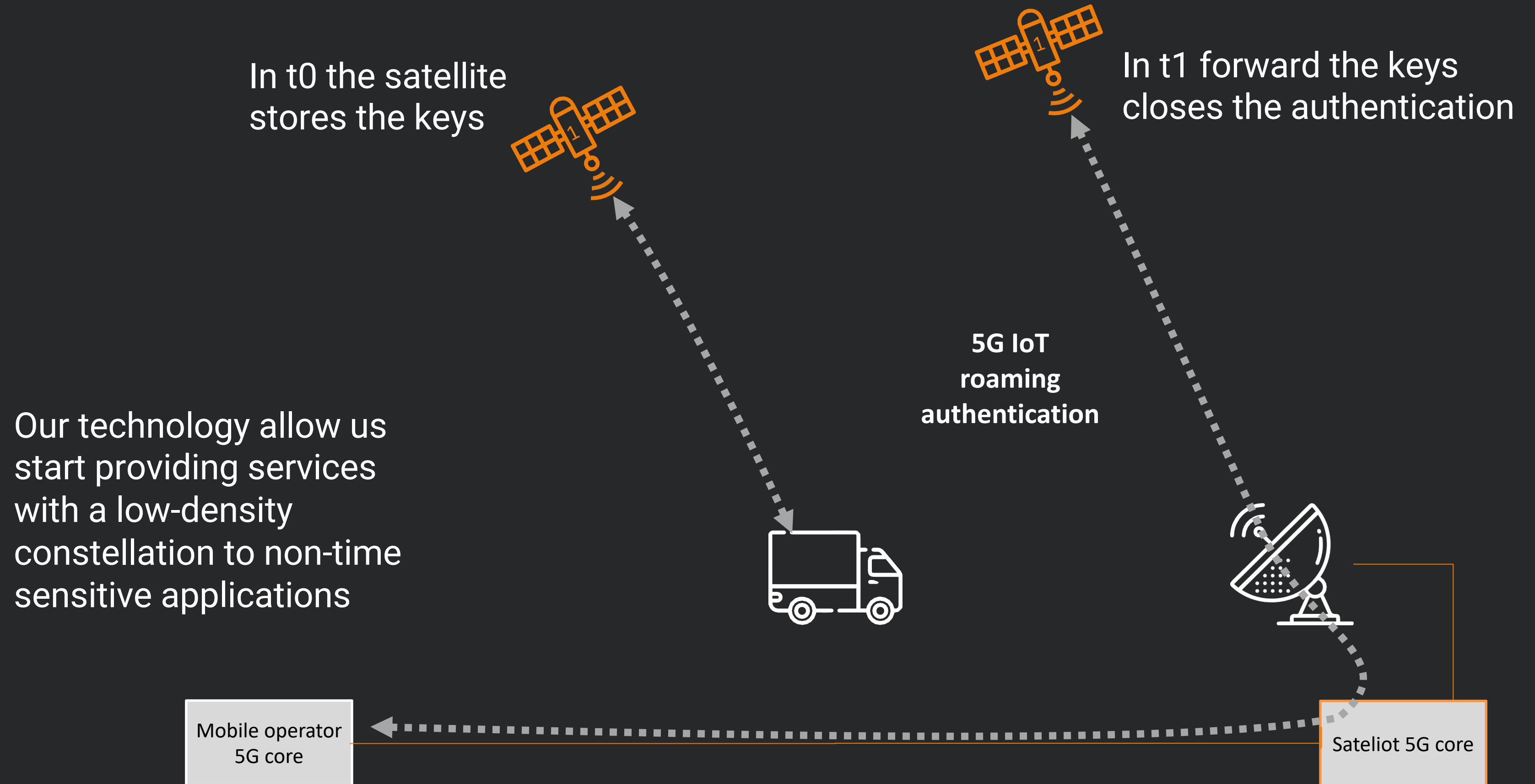
... through a standard roaming agreement

Sateliot 5G core

Standard roaming authentication methodology

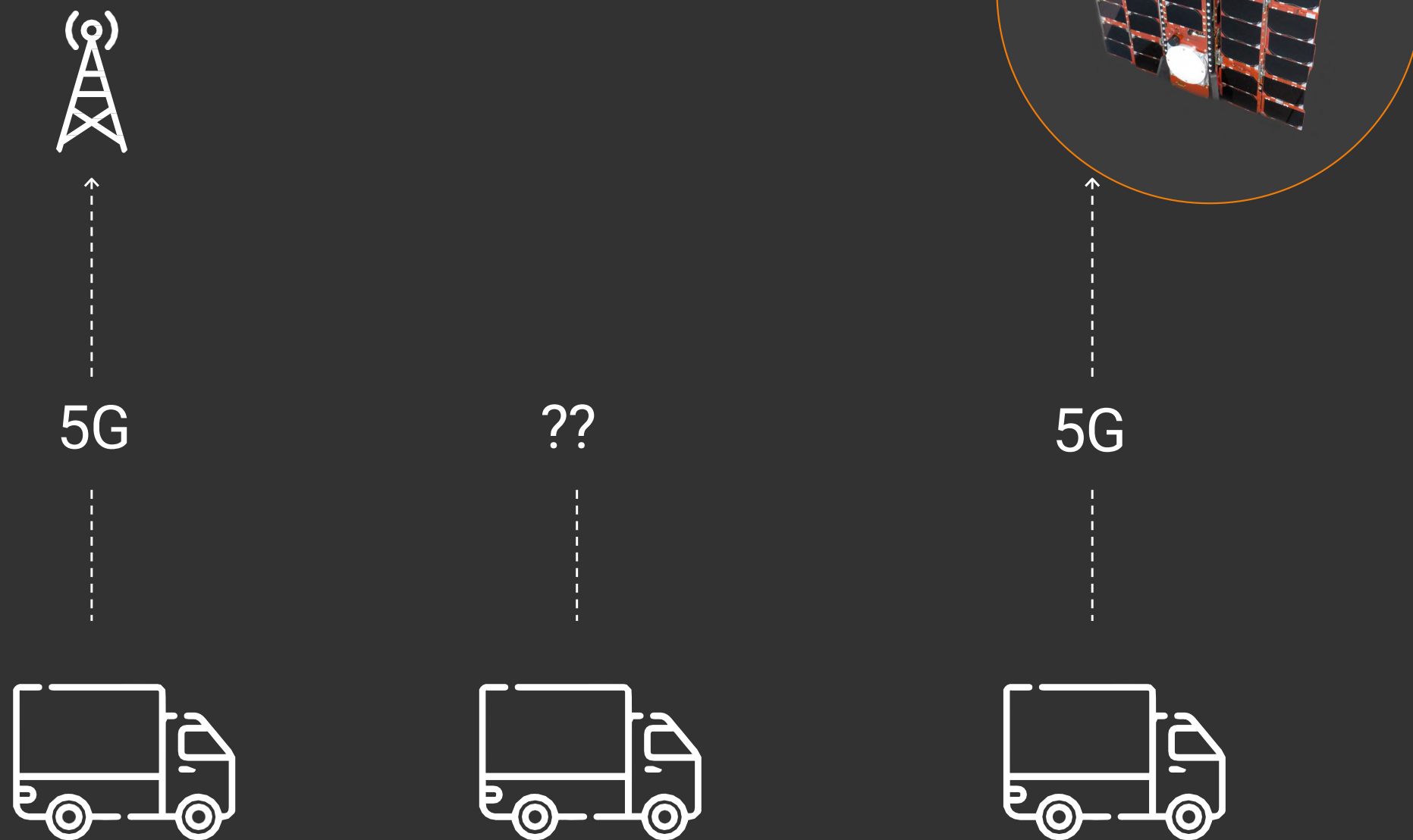


Sateliot store&forward roaming authentication methodology



We created the first telecom operator from space with 5G protocol...

IoT cellular tower from space



With clear benefits:



For the final user:

Zero equipment cost with global coverage



For the mobile operator:

Zero investment cost
Full coverage
...and a new revenue stream

And for Sateliot a Super scalable go-to-market strategy

We offer to the mobile operators an **extension of coverage** for its IoT customers at zero risk:

1. We use fully standard devices
2. We do not have to provision (roaming)
3. We do not sell devices (MNOs & VARs)
4. We only do wholesale




All the ecosystem is there!



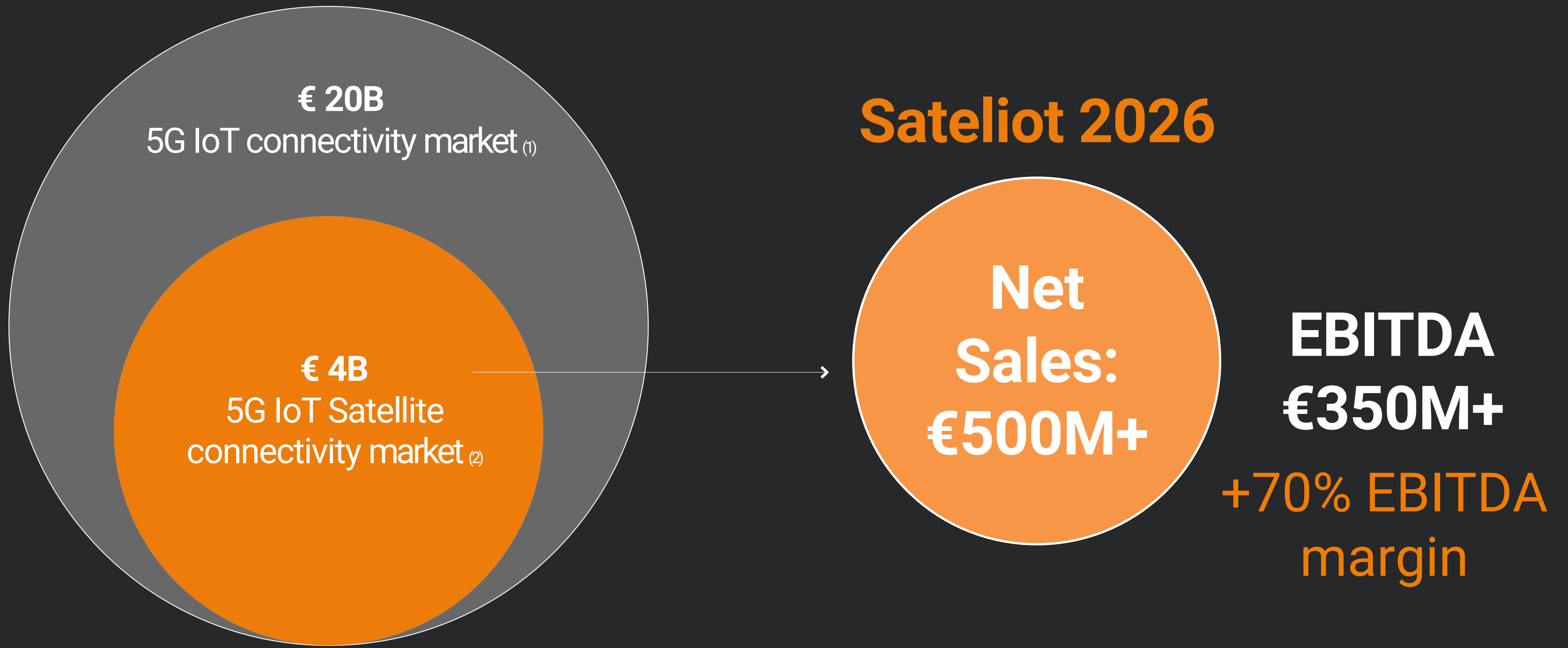
 Channel engaged with 12 MNOs with 200M+ IoT customer base

GLOBAL FOOTPRINT



 MNOs  MVNOs  Open Waters

 ... to reach a 1B€ gross sales by 2026

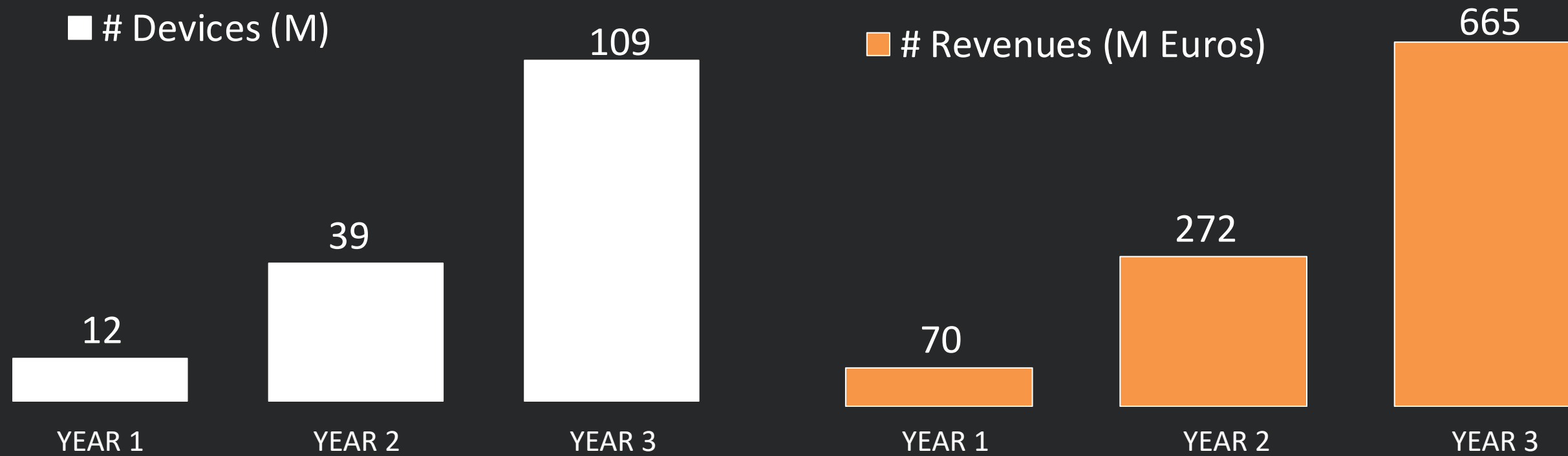


(1) Berg Insight estimates that ...Until 2024, the number of cellular IoT subscribers will reach 4.15 billion ... revenues are forecasted to grow € 14.8 billion in 2024(e.g. 20B by 2026)

(2) Machina Research estimates that satellites will serve just 5% of all IoT/M2M applications

Direct touch customers to de-risk channel take up

Early Adopter Program overview (Jan-Dec 2022)



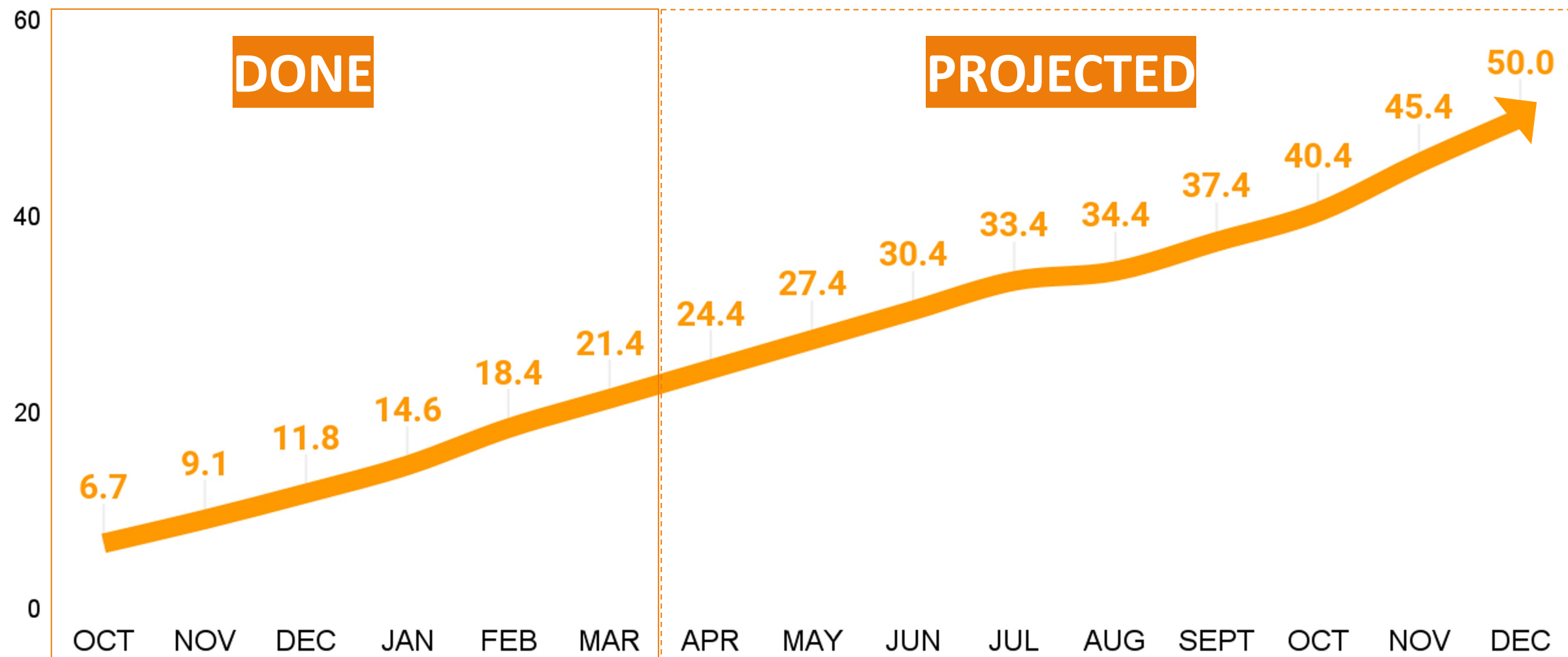
More than one Billion € in direct pre-orders for the next three years

...demonstrating market appetite and Sateliot commercial traction



50M€ projected committed sales by end of 2023 25M€ signed so far

Committed revenues ARR (M,€)



- Currently signing binding contracts for first commercial year 2024
- Key verticals
 - Agro
 - Livestock
 - Logistics
 - Renewable energy
 - Forestry

Update: 1st April 2023

With an incredible
upside

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TWO WAY MESSAGING DIRECT TO PHONE AT AN UNPRECEDENT COST WITH GLOBAL COVERAGE



OVER 500 MILLION WORKERS WORLDWIDE



OVER 750 MILLION HOBYSTS WORLDWIDE



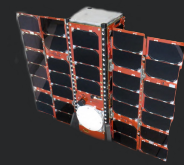
BILLIONS OF PEOPLE IN VERY LOW COVERAGE AREA



60M AMERICANS WITH 25% OF THE DAY WITH NO COVERAGE

First commercial constellation in progress

- First satellite “**Enxaneta**” successfully launched, March 2021



- Second launch already booked with Space X and scheduled for 1Q23 (SpaceX transporter7):

First 5G IoT satellite

- Third launch of 4 satellites by 4Q23 (SpaceX transporter 9):

First 5G IoT commercial constellation

- 2025:

256 satellite constellation



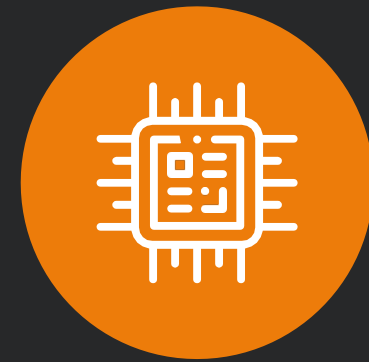
All aligned ...



Exponential market growth with +5 Billion devices by 2025



Unique technology generating sales from day one



Super scalable go-to-market strategy takes us from €150M 2024 to €1B 2026



+€1B pre-orders already signed: the market is waiting for Sateliot



First commercial constellation by 2023 already booked

to lead the IoT satellite sector



Overall acknowledgement



November 2021

Selected company award



September 2020

100 most innovative entrepreneur



March 2020

Top 10 growth potential companies



WORLD SATELLITE BUSINESS WEEK

December 2021

Satcom & connectivity award

But a **global revolution** can
not only be business driven...

“

In Sateliot we are aware of the
challenges imposing on our
planet today...

and we are fully committed to
easing them

 Our technology enables through the application of massive IoT:



15% save of total energy



40% of water savings



Minus 9% CO2 emission

 But additionally we are supporting NGO



...with free of charge connectivity services

Because a **connected world**
is a **better world**

www.sateliot.space

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—

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Non-comprehensive
risk factors

Non-comprehensive risk factors



Financial projections (“the business plan”) & solvency

The Business Plan is a long-range detailed projection that was prepared in March 2020. It was based on detailed factual information about the immediate term (e.g. employment contracts, project plans and so on), moving to more speculative assumptions from 2020 onwards. The Business Plan has been prepared with diligence, but it is understood and agreed by all parties that the financial projections, particularly relating to projected revenues and profits, are highly speculative and subject to numerous technical and commercial uncertainties that the Company will continue to overcome in the coming years. There is a possibility the Company will need to raise further equity funding before it can trade as a profitable concern on an on-going basis. There is no certainty that such funding can be raised at the time that it is required.



Technical

Technical risk exists for the product viability and operational performance.



Execution

If the company fails to achieve commercial orbit in 2023, that could significantly impact their financial projections and their ability to raise additional capital.

Non-comprehensive risk factors



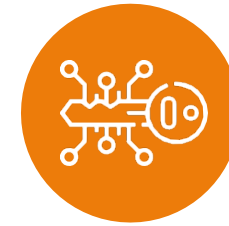
Competition

Should any competition successfully enter the market, revenue growth may be slower than predicted and financial projections completely different



Market

Should Sateliot not be able to offer compelling value proposition in certain markets, the stakeholders on these markets could move to other solutions



Key Resources

Sateliot's technology and business was developed by a small number of key resources. Should any of these key resources leave the Company before additional resources can be hired to transition with and replace them effectively, Sateliot's business would be negatively impacted.



Growth Management

Sateliot is proposing a challenging business plan to deliver significant growth in all aspects of the business. Should Sateliot not be able to attract the right talent (staff and management), it might not be in a position to properly execute and deliver the planned growth in its business plan.



Financial Instruments

The Company's financial instruments expose Sateliot to liquidity risks: it could encounter difficulty in meeting obligations associated with its financial obligations in respect of its accounts payable and accrued liabilities.



Government policy and regulation

The Company is closely linked to government policy on the space and defense sectors. Currently the Company operates in an environment where government policy could not be more favorable towards early-stage, job-creating space technology businesses. There is a risk that the policy environment is less favorable in the future.

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